

Message Text

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12

ACTION PM-07

INFO OCT-01 EA-11 ISO-00 AID-20 IGA-02 CIAE-00 INR-11

NSAE-00 RSC-01 EB-11 COME-00 MC-02 DRC-01 /067 W

----- 073678

R 020408Z AUG 74

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 5721

INFO FUEKJCS/SECDEF

JCS

CINCPAC

LIMITED OFFICIAL USE MANILA 9206

E.O. 11652: N/A

TAGS: MASS, BEXP, RP, US

SUBJECT: MILITARY SALES OPPORTUNITIES IN TECHNICAL DATA
PACKAGES

REF: STATE 167852

1. I AM PLEASED TO LEARN FROM REFTEL THAT IN-COUNTRY PRODUCTION HAS BEEN APPROVED FOR 19 OF THE MILITARY ITEMS REQUESTED BY THE GOVERNMENT OF THE PHILIPPINES. WE ARE AWARE OF CADILLAC GAGE PROBLEM AND CAN REPORT THAT COMPANY REPRESENTATIVE IS CURRENTLY IN MANILA NEGOTIATING DIRECTLY WITH GOP.

2. MY PLEASURE IN RECEIVING THIS NEWS WAS CONSIDERABLY MITIGATED BY LEARNING, BELATEDLY, THAT THE DEPT. OF STATE HAD BEEN RESPONSIBLE FOR THE DELAYS IN THIS MATTER. SINCE I HAD BEEN PRESSING JUSMAG AND THE U.S. MILITARY SERVICES IN GENERAL FOR EXPEDIENTIOUS ACTION ON THESE REQUESTS, IT COMES AS A SOURCE OF CONSIDERABLE EMBARRASSMENT TO ME TO LEARN THAT SOMEONE IN THE DEPARTMENT, WITHOUT ANY CONSULTATION WITH THIS MISSION, HAD DELAYED ACTIONS FOR REASONS WHICH AT BEST APPEAR IRRELEVANT, IF NOT FRIVOLOUS.

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3. OUR RECORD OF PERFORMANCE ON DELIVERY OF MILITARY

ASSISTANCE HAS RECENTLY BEEN DISASTROUS, FOR REASONS
LARGELY BEYOND OUR CONTROL, SUCH AS THE DRAIN FROM
CONSUMPTION IN CAMBODIA. IT THEREFORE BEHOOVES ALL OF US
INVOLVED WITH THIS SUBJECT TO BE INTELLIGENTLY RESPONSIVE
ON ITEMS WHICH LIE WITHIN OUR CONTROL. SUCH RESPONSIVENESS
WILL REQUIRE THE APPLICATION OF BROAD, SOUND JUDGMENT WHICH
TAKES ACCOUNT OF OUR LARGER INTERESTS IN THE PHILIPPINES
AND CAN SUMMARILY DISPOSE OF THE PETTY AND PAROCHIAL.

4. ACTION REQUESTED: I SHOULD LIKE TO RECEIVE ASSURANCES
THAT IN THE FUTURE, AN APPROPRIATE SYSTEM WILL BE DEvised
SO THAT THIS MISSION WILL BE INFORMED AND CONSULTED
BEFORE ANY DECISIONS ARE MADE TO "DELAY" OR OTHERWISE
INHIBIT THE RAPID FLOW OF MILITARY ASSISTANCE TO PROGRAMS
IN THE PHILIPPINES TO WHICH WE ARE COMMITTED AS A
MATTER OF NATIONAL POLICY.
SULLIVAN

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